Financial Summary 3rd quarter of FY2012

January 29, 2013

Tohoku Electric Power Co., Inc.



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Tohoku Electric Power Summary of the 3rd quarter of FY2012 Results

Both on consolidated and non-consolidated basis, revenues increased and loss decreased.

[Consolidated basis]

- On revenue side, operating revenues increased by ¥112.9 billion from a year earlier, and ordinary revenues increased by ¥114.4 billion due to the increase in electricity sales.
- With respect to expenses, we reduced personnel expenses, repair cost and overhead costs by urgently refraining or deferring spending, but due to increase in fuel costs and purchase electricity costs, ordinary expenses increased by ¥36.3 billion from a year earlier.
- As a result, ordinary loss decreased by ¥78.1 billion to ¥55.7 billion compared with the year-earlier period.

[Non-consolidated basis]

■ Ordinary loss decreased ¥130.6 billion to ¥13.9 billion compared with the year-earlier period.

| | | 3rd quarter of FY2012 | | | arison | Consolidated/Non-consolidated of 3rd quarter of FY2012 | |
|------------------|--------------------|--------------------------|-----------|-----------|-----------|--|------------|
| | | (A) | (B) | (A) - (B) | (A) / (B) | Comparison | Ratio |
| | Operating Revenues | 1,274.5 | 1,161.6 | 112.9 | 109.7% | 134.1 | 1.12 times |
| onso | Operating Loss | (25.2) | (106.2) | 80.9 | - | (10.3) | - |
| Consolidated | Ordinary Loss | (55.7) | (133.9) | 78.1 | - | (41.7) | - |
|)d | Net Loss | (56.1) | (167.7) | 111.5 | 1 | (41.8) | - |
| Non | Operating Revenues | 1,140.4 | 1,031.4 | 108.9 | 110.6% | | _ |
| Non-Consolidated | Operating Loss | (14.9) | (119.2) | 104.3 | - | | |
| ısolid | Ordinary Loss | (13.9) | (144.6) | 130.6 | - | | |
| ated | Net Loss | (14.3) | (168.1) | 153.8 | - | | |



Electricity Sold Year-on-Year Compared

(03371)

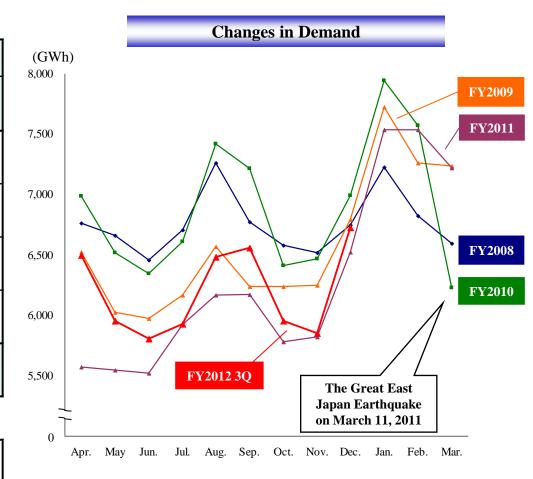
55,761 GWh up 2,756 GWh

(+5.2%)

| | | | | | (GWh) | |
|-------------|-------------|-----------------------------|-----------------------------|------------|-----------|--|
| Segment | | 3rd | 3rd | Comparison | | |
| | | quarter of FY2012 (A) | quarter of FY2011 (B) | (A) – (B) | (A) / (B) | |
| | Residential | 16,859 | 16,500 | 359 | 102.2% | |
| Regulated | Commercial | 2,698 | 2,633 | 65 | 102.5% | |
| | Sub-total | 19,557 | 19,133 | 424 | 102.2% | |
| Deregulated | | 36,204 | 33,872 | 2,332 | 106.9% | |
| Total | | 55,761 | 53,005 | 2,756 | 105.2% | |

[Sub Segment]

| Large 18,810 | 17,782 | 1,028 | 105.8% |
|--------------|--------|-------|--------|
|--------------|--------|-------|--------|





Large Industry Sector

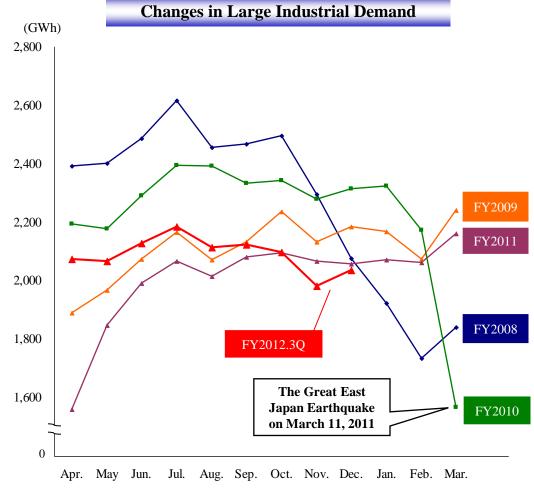
Large Industrial Demand Year-on-Year Compared

(GWh)

18,810 GWh ap 1,028 GWh

(+5.8%)

| | | _ | | (GWh) |
|---|--------------------------|--------------------------|-----------|-----------|
| | 3rd quarter of FY2012 | 3rd quarter of FY2011 | Com | parison |
| | (A) | (B) | (A) – (B) | (A) / (B) |
| Food Products | 1,164 | 1,085 | 79 | 107.3% |
| Paper/Pulp | 612 | 584 | 28 | 104.8% |
| Chemicals | 1,423 | 1,489 | (66) | 95.5% |
| Ceramics | 623 | 485 | 138 | 128.5% |
| Steel | 2,227 | 1,618 | 609 | 137.6% |
| Nonferrous Metals | 2,706 | 2,537 | 169 | 106.7% |
| Machinery and Equipment Manufacturing | 5,463 | 5,627 | (164) | 97.1% |
| Others | 4,592 | 4,357 | 235 | 105.4% |
| Total | 18,810 | 17,782 | 1,028 | 105.8% |





| | | 3rd quarter of FY2012 | 3rd quarter of FY2011 | Comparison | | |
|---------------------|-----------------------------------|--------------------------|--------------------------|------------|-----------|--|
| | | (A) | (B) | (A) - (B) | (A) / (B) | |
| | Own Generated power | 42,216 | 41,678 | 538 | 101.3% | |
| Elect | Hydro | 4,640 | 5,318 | (678) | 87.2% | |
| Electricity | Thermal | 36,861 | 35,603 | 1,258 | 103.5% | |
| Generated | Nuclear | 1 | 1 | 1 | _ | |
| rated | Renewable | 715 | 757 | (42) | 94.5% | |
| and Purchased (GWh) | Purchased Power | 19,606 | 13,607 | 5,999 | 144.1% | |
| urchas | Power Interchanges (Transmitted) | (5,905) | (4,748) | (1,157) | 124.3% | |
| ed (G | Power Interchanges (Received) | 5,653 | 8,346 | (2,693) | 67.7% | |
| Wh) | Used at Pumped Storage | (62) | (288) | 226 | 21.6% | |
| | Total, Generated and Purchased | 61,508 | 58,595 | 2,913 | 105.0% | |
| > | Crude Oil CIF Price (\$/bbl) | 114.0 | 113.0 | 1.0 | | |
| 1ajor 1 | Exchange Rate (¥/\$) | 80 | 79 | 1 | | |
| Major Factors | Hydro Power Flow Rate (%) | 87.6 | 101.0 | (13.4) | | |
| S. | Nuclear Power Capacity Factor (%) | 0.0 | 0.0 | _ | | |



Comparison Statements of Revenue & Expense (Non-consolidated)

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| | | | | | | (billions of yen) |
|-----------------|---|----------------|----------------|--------------|------------------|--|
| | | 3rd quarter of | 3rd quarter of | Com | parison | Items |
| | | FY2012 (A) | FY2011 (B) | (A) - (B) | (A) / (B) | rems |
| | Residential | 379.8 | 360.3 | 19.5 | 105.4% | Increase in electric sales volume: 47.3 |
| | Commercial Sub Total | 602.9 982.8 | 551.9 912.2 | 51.0 70.5 | 109.2% 107.7% | Rise in electricity rate: 23.2 |
| Rev | Sales of Power to Other Utilities | 118.1 | 98.1 | 20.0 | 120.4% | Thermal power interchanges: 11.6 |
| Revenues | Other Revenues | 75.8 | 27.7 | 48.0 | 272.7% | Dividends income: 27.3 |
| | [Operating Revenues] | [1,140.4] | [1,031.4] | [108.9] | [110.6%] | |
| | Total Revenues | 1,176.8 | 1,038.2 | 138.6 | 113.4% | |
| | Personnel | 108.2 | 123.3 | (15.1) | 87.7% | Retirement allowance: (5.6) Miscellaneous allowance: (4.5) |
| | Fuel | 386.4 | 349.4 | 36.9 | 110.6% | Increase in electricity generated: 19.5, Rise in CIF: 13.3 Exchange losses: 4.2 |
| | Maintenance | 74.5 | 87.1 | (12.5) | 85.6% | Nuclear power: (7.9), Transmission: (1.7) |
| | Depreciation | 156.4 | 160.0 | (3.5) | 97.8% | |
| Expenses | Power Purchased from Other utilities | 81.2 | 110.2 | (29.0) | 73.6% | Power interchanges: (34.3) |
| enses | Power Purchased from Other companies | 192.9 | 157.5 | 35.4 | 122.5% | Soma Kyodo Power: 26.1, Joban Joint Power: 12.1 |
| | Interest | 30.0 | 28.5 | 1.5 | 105.5% | |
| | Taxes, etc. | 59.4 | 55.7 | 3.7 | 106.7% | |
| | Nuclear Power Back-end Cost | 4.1 | 5.2 | (1.1) | 79.0% | |
| | Other Expenses | 97.2 | 105.4 | (8.1) | 92.3% | |
| | Total Expenses | 1,190.8 | 1,182.8 | 8.0 | 100.7% | |
| [O _] | perating Loss] | [(14.9)] | [(119.2)] | [104.3] | [-] | |
| Or | dinary Loss | (13.9) | (144.6) | 130.6 | _ | |
| Ex | traordinary Loss | 13.5 | 89.7 | (76.1) | 15.1% | The Great East Japan Earthquake: (58.4) Heavy rainfall in Niigata and Fukushima: (17.6) |
| Ne | et Loss | (14.3) | (168.1) | 153.8 | ı | |



Balance Sheets (Non-consolidated)

| | | Dec. 31, 2012 (A) | Mar. 31, 2012 (B) | Comparison (A) - (B) | Items |
|--------------|----------------------------|----------------------|----------------------|-------------------------|--|
| Total Assets | | 3,783.7 | 3,875.0 | (91.3) | |
| | Fixed Assets | 3,457.2 | 3,478.3 | (21.0) | Construction work in progress: (27.3) Nuclear power plant: (19.4) Thermal power plant: (17.6) Transmission plant: (17.1) Internal combustion power plant: 61.9 |
| | Current Assets | 326.4 | 396.7 | (70.2) | Short-term investments: (62.0) Cash and deposits: (16.1) |
| Lia | abilities | 3,321.4 | 3,398.1 | (76.7) | Short-term borrowings: (66.5) |
| Net Assets | | 462.3 | 476.9 | (14.5) | |
| | | | | | |
| Int Lia | erest-Bearing abilities | 2,424.1 | 2,396.8 | 27.3 | Loans: 71.3 CP: (24.0) Bonds: (20.0) |



Statements of Income, Balance Sheets (Consolidated)

(billions of yen)

| | | | quarter of FY2012 (A) | 31 | rd quarter of FY2011 (B) | | Comparison (A) - (B) | Items |
|--------------------|--------------------|---|-----------------------------|----|--------------------------------|---|-------------------------|---|
| | Operating Revenues | | 1,274.5 | | 1,161.6 | | 112.9 | Electric power: 109.5, Other: 3.3 |
| | Operating Expenses | | 1,299.8 | | 1,267.8 | | 31.9 | Electric power: 16.1, Other: 15.8 |
| О | perating Loss | (| 25.2) | (| 106.2) | | 80.9 | |
| О | rdinary Loss | (| 55.7) | (| 133.9) | | 78.1 | |
| Extraordinary Loss | | | 13.5 | | 90.6 | (| 77.0) | The Great East Japan Earthquake: (59.3) Heavy rainfall in Niigata and Fukushima: (17.6) |
| N | et Loss | (| 56.1) | (| 167.7) | | 111.5 | |

| | | Dec. 31, 2012 (A) | Mar. 31, 2012 (B) | Comparison (A) - (B) | Items |
|-------------|----------------------------|----------------------|----------------------|-------------------------|--|
| To | tal Assets | 4,076.0 | 4,196.8 | (120.7) | |
| | Fixed Assets | 3,584.3 | 3,608.0 | (23.7) | Nuclear power plant: (19.2) Construction and retirement in progress: (19.1) Thermal power plant: (17.6) Transmission plant: (16.7) Internal combustion power plant: 61.9 |
| | Current Assets | 491.7 | 588.7 | (97.0) | Short-term investments: (63.2) Cash and deposits: (29.4) |
| Liabilities | | 3,508.0 | 3,566.9 | (58.9) | Short-term borrowings: (39.7) Trade notes and accounts payable: (31.5) |
| Net Assets | | 568.0 | 629.8 | (61.8) | |
| In | terest-Bearing Liabilities | 2,497.3 | 2,446.9 | 50.3 | Loans: 94.3, CP: (24.0), Bonds: (20.0) |



Segment Information (Consolidated)

(billions of yen)

| | 3rd quarter of FY2012 (A) | | 3rd quarter of FY2011 (B) | Comparison (A) - (B) | |
|----|---|-------------------|---------------------------|-------------------------|--|
| Sa | ales | 1,274.5 | 1,161.6 | 112.9 | |
| | Electric Power Business | 1,132.2 [1,130.6] | 1,022.5 [1,021.0] | 109.6 [109.5] | |
| | Construction Business | 145.8 [76.1] | 167.2 [74.8] | (21.4) [1.2] | |
| | Gas Business | 28.3 [23.3] | 32.9 [26.6] | (4.5) [(3.2)] | |
| | Information Processing, Tele-communication Business | 25.8 [13.9] | 31.8 [13.0] | (6.0) [0.9] | |
| | Others | 80.0 [30.5] | 84.7 [26.1] | (4.7) [4.3] | |

*[] = Net sales to outside customers.

| 3rd qu | | 3rd quarter of FY2012 (A) | 3rd quarter of FY2011 (B) | Comparison (A) - (B) | |
|----------------|---|---------------------------|---------------------------|-------------------------|--|
| Operating Loss | | (25.2) | (106.2) | 80.9 | |
| | Electric Power Business | (14.9) | (115.8) | 100.9 | |
| | Construction Business | (10.0) | 1.4 | (11.4) | |
| | Gas Business | 1.1 | 1.9 | (0.7) | |
| | Information Processing, Tele-communication Business | 1.0 | 4.4 | (3.4) | |
| | Others | (4.1) | 1.6 | (5.8) | |

(Note)

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The information contains forward-looking statements based on assumptions and projections about the future with regard to our company. As such, the readers are kindly asked to refrain from making judgment by depending solely on this information.

The forward-looking statements inherently involve a degree of risks and uncertainties. Consequently, these risks and uncertainties could cause the actual results and performance to differ from the assumed or projected status of the company.

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