Financial Summary 3rd quarter of FY2011

January 27, 2012

Tohoku Electric Power Co., Inc.



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3rd quarter of FY2011

Financial Results

Summary of Financial Results

Both on a consolidated basis and non-consolidated basis, revenues and income decreased

- •On revenue side, ordinary revenues decreased by ¥87.4 billion, year-on-year, due to the decrease in revenues from electricity sales because of the Great East Japan Earthquake etc..
- •With respect to expenses, maintenance cost decreased by thoroughgoing cost reduction, but ordinary expenses increased by ¥141.5 billion, year-on-year, due to the great increase in fuel expenses for thermal power caused by the shutdown of nuclear power stations.
- •As a result, consolidated ordinary loss was ¥133.9 billion (a year-on-year decrease of ¥228.9 billion).
- •Consolidated net loss was ¥167.7 billion (a year-on-year decrease of ¥218.5 billion), due to extraordinary loss of ¥90.6 billion was posted because of the Great East Japan Earthquake and the heavy rainfall in Niigata and Fukushima.

		3rd quarter of FY2011	3rd quarter of FY2010	Compa	Comparison		Consolidated/Non-consolidated of 3rd quarter of FY2011	
		(A)	(B)	(A) - (B)	(A)/(B)	Comparison	Ratio	
С	Operating Revenues	1,161.6	1,248.0	(86.4)	93.1%	130.1	1.13	
osac	Operating (Loss) Income	(106.2)	120.7	(227.0)	-	12.9	-	
Consolidated	Ordinary (Loss) Income	(133.9)	95.0	(228.9)	-	10.7	-	
ed	Net (Loss) Income	(167.7)	50.7	(218.5)	-	0.3	-	
С	Operating Revenues	1,031.4	1,142.9	(111.4)	90.2%		_	
Non onsolic	Operating (Loss) Income	(119.2)	110.1	(229.3)	-			
Non- Consolidated	Ordinary (Loss) Income	(144.6)	84.1	(228.7)	-			
ed	Net (Loss) Income	(168.1)	44.5	(212.6)	-			



Electricity Sold Year-on-Year Compared

53,005 million kWh down 7,960million kWh (-13.1%)

(million kWh) **Changes in Demand** (million kWh) 3rd 3rd Comparison 8,500 quarter quarter **Segment** of of FY2011 FY2010 $(\mathbf{A}) - (\mathbf{B})$ (A)/(B)**(B)** (A) 8,000 Residential 16,500 18,236 (1,736)90.5% 7,500 FY2007 2,633 2,989 (356)88.1% Commercial FY2009 7,000 19,133 21,225 (2,092)90.1% Sub-total FY2008 6,500 **Deregulated** 33,872 39,740 (5,868)85.2% FY2011 FY2010 **3Q** 6.000 53,005 60,965 (7,960)86.9% **Total** 5,500 **The Great East** Japan Earthquake [Sub Segment] on March 11 Large 17,782 20,722 (2,940)85.8% 5,000 Industrial Apr. May Jun. Jul. Aug. Sep. Oct. Nov. Dec. Jan. Feb. Mar.

FY2008

FY2010



Large Industrial Demand Year-on-year Compared

17,782 million kWh down 2,940 million kWh (-14.2%)

Changes in Large Industrial Demand

(million kWh) (mill								
	3 rd	3 rd	Comp	arison	2,700			
	quarter of FY2011 (A)	quarter of FY2010 (B)	(A) – (B)	(A) / (B)				
Food Products	1,085	1,259	(174)	86.2%	2,500			
Paper/Pulp	584	804	(220)	72.6%		A		
Chemicals	1,489	1,625	(136)	91.6%	2,300	•		
Ceramics	485	571	(86)	84.9%	2,100			
Steel	1,618	2,276	(658)	71.1%				
Nonferrous Metals	2,537	2,985	(448)	85.0%	1,900	•		
Machinery and Equipment Manufacturing	5,627	6,248	(621)	90.1%				
Others	4,357	4,954	(597)	87.9%	1,700			
Total	17,782	20,722	(2,940)	85.8%	1,500			

FY2007 FY2009 FY2011.3Q

The Great East Japan Earthquake

on March 11

Apr. May Jun. Jul. Aug. Sep. Oct. Nov. Dec. Jan. Feb. Mar.



Electricity Generated and Purchased, Major Factors

(million kWh)

		3rd quarter of FY2011	3rd quarter of FY2010	Compar	ison
		(A)	(B)	(A) - (B)	(A) / (B)
	Own Generated power	41,678	54,083	(12,405)	77.1%
-	Hydro	5,318	6,458	(1,140)	82.4%
Electri	Thermal	35,603	29,508	6,095	120.7%
city G	Nuclear	_	17,474	(17,474)	_
ienera	Renewable	757	643	114	117.7%
ıted aı	Purchased Power	13,607	16,886	(3,279)	80.6%
Electricity Generated and Purchased	Power Interchanges (Transmitted)	(4,748)	(16,246)	11,498	29.2%
chase	Power Interchanges (Received)	8,346	12,191	(3,845)	68.5%
d	Used at Pumped Storage	(288)	(80)	(208)	361.0%
	Total, Generated and Purchased	58,595	66,834	(8,239)	87.7%
19	Crude Oil CIF Price (\$/bbl)	113.0	79.4	33.6	
Major	Exchange Rate (¥/\$)	79	87	(8)	
Major Factors	Hydro Power Flow Rate (%)	101.0	103.5	(2.5)	
S	Nuclear Power Capacity Factor (%)	0.0	80.9	(80.9)	



Comparison Statements of Revenue & Expense (Non-consolidated)

		3rd quarter	3rd quarter	Compa	arison	
		of FY2011 (A)	of FY2010 (B)	(A) - (B)	(A) / (B)	Items
	Residential	360.3	385.6	(25.3)	93.4%	
	Commercial	551.9	596.8	(44.8)	92.5%	Decrease in Electric sales volume; (128.1) Rise in electricity rate; 58.0
Re	Sub Total	912.2	982.4	(70.1)	92.9%	•
Revenues	Sales of Power to Other Utilities	98.1	134.9	(36.8)	72.7%	Thermal power;(20.5), Nuclear power;(5.4)
ues	Other Revenues	27.7	29.9	(2.1)	92.8%	
	[Operating Revenues]	[1,031.4]	[1,142.9]	[(111.4)]	[90.2%]	
	Total Revenues	1,038.2	1,147.3	(109.1)	90.5%	
	Personnel	123.3	120.2	3.1	102.6%	Retirement Benefit;1.7
	Fuel	349.4	193.4	156.0	180.7%	Rise in crude oil CIF price;91.6, Increase in electricity generated by thermal power;86.4, Appreciation of the yen;(22.4)
	Maintenance	87.1	135.2	(48.1)	64.4%	Thermal power; (16.8), Distribution; (16.0) Nuclear power; (9.3)
E	Depreciation	160.0	159.6	(0.3)	100.2%	
xpe	Power Purchased from other utilities	110.2	93.9	16.3	117.4%	Power Interchanges;32.8, Nuclear power;(6.6)
Expenses	Power Purchased from other companies	157.5	139.4	18.0	112.9%	Sakata Kyodo Power;8.7
0,	Interest	28.5	29.4	(0.8)	97.0%	
	Taxes, etc.	55.7	62.4	(6.7)	89.2%	
	Nuclear Power Back-end Cost	5.2	18.8	(13.5)	28.1%	Reprocessing costs of irradiated nuclear fuel;(5.2) Decommissioning costs of nuclear power units;(4.2)
	Other Expenses	105.4	110.2	(4.8)	95.6%	
	Total Expenses	1,182.8	1,063.1	119.6	111.3%	
[O ₂	perating (Loss) Income]	[(119.2)]	[110.1]	[(229.3)]	[-]	
Or	dinary (Loss) Income	(144.6)	84.1	(228.7)	-	
Ex	traordinary Loss	89.7	9.7	79.9	919.6%	The Great East Japan Earthquake; 72.0, The heavy rainfall in Niigata and Fukushima; 17.6
Ne	t (Loss) Income	(168.1)	44.5	(212.6)	-	



		Dec. 31, 2011 (A)	Mar. 31, 2011 (B)	Comparison (A) - (B)	Items
Total Assets		3,710.0	3,700.8	9.1	
	Fixed Assets	3,478.6	3,430.6	47.9	Transmission plant; 121.6 Construction work in progress; (131.9)
	Current Assets	231.3	270.1	(38.8)	Cash and Deposits; (55.2)
Liał	pilities	3,192.1	3,003.7	188.3	
Net	Assets	517.9	697.0	(179.1)	
Interest-Bearing Liabilities		2,187.1	2,010.2	176.9	Loans; 197.8 CP; 88.0 Bonds; (108.9)



Tohoku Electric Power Statements of Income, Balance Sheets (Consolidated)

7

(billions of yen)

		_			(emions of jen)
	Statements of Income	3rd quarter of FY2011 (A)	3rd quarter of FY2010 (B)	Comparison (A) - (B)	Items
	Operating Revenues	1,161.6	1,248.0	(86.4)	Electric power; (112.6), Other; 26.2
	Operating Expenses	1,267.8	1,127.2	140.5	Electric power; 115.5, Other; 24.9
(Operating Income	(106.2)	120.7	(227.0)	
	Ordinary Income	(113.9)	95.0	(228.9)	
]	Extraordinary Loss	90.6	9.8	80.7	The Great East Japan Earthquake; 72.9 The heavy rainfall in Niigata and Fukushima; 17.6
	Net Income	(167.7)	50.7	(218.5)	

Balance Sheets	Dec. 31, 2011 (A)	Mar. 31, 2011 (B)	Comparison (A) - (B)	Items
Total Assets	4,053.5	4,028.8	24.6	
Fixed Assets	3,635.5	3,591.8	43.7	Transmission plant; 122.0 Construction work in progress; (116.5)
Current Assets	417.9	437.0	(19.1)	Cash and deposits; (63.8)
Liabilities	3,356.0	3,152.3	203.6	
Net Assets	697.4	876.4	(179.0)	
Interest-Bearing Liabilities	2,227.2	2,051.8	175.4	Loans; 196.3, CP; 88.0, Bonds; (108.9)

Segment Information (Consolidated)

8

(billions of yen)

		3rd quarter of FY2011 (A)	3rd quarter of FY2010 (B)	Comparison (A) - (B)
Sales		1,161.6	1,248.0	(86.4)
	Electric Power Business	1,022.5 [1,021.0]	1,135.2 [1,133.7]	(112.7) [(112.6)]
	Construction Business	167.2 [74.8]	149.4 [51.7]	17.8 [23.0]
	Gas Business	32.9 [26.6]	25.0 [18.6]	7.8 [7.9]
	Information Processing, Tele-communication Business	31.8 [13.0]	29.3 [11.8]	2.5 [1.1]
	Others	84.7 [26.1]	97.2 [32.0]	(12.4) [(5.9)]

* [] = Net sales to outside customers.

		3rd quarter of FY2011 (A)	3rd quarter of FY2010 (B)	Comparison (A) - (B)
Opera	ating (loss) income	(106.2)	120.7	(227.0)
	Electric Power Business	(115.8)	111.2	(227.0)
	Construction Business	1.4	(0.2)	1.7
	Gas Business	1.9	1.6	0.3
	Information Processing, Tele-communication Business	4.4	3.8	0.6
	Others	1.6	4.1	(2.4)



Projection, Estimate of Dividend

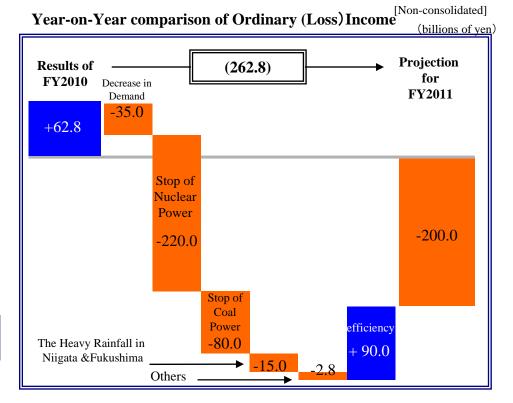
■ Projection for FY2011

- •Both on a consolidated basis and non-consolidated basis, revenues and income will decrease
- •Because of the measure of the thoroughgoing cost reduction, Maintenance and Overhead costs are decreased, but Electric Sales are decreased drastically by the Great East Japan Earthquake.
- The suffered power stations have still stopped, Fuel costs of Thermal power and purchased electric power from other companies will increase.

Estimate of Dividend for FY2011

•The year-end dividend in the 2011 fiscal year plans "non-dividend" in view of the severe earnings prospect of the full fiscal year.

		Projection for FY2011(A)	Results of FY2010 (B)	Comparison (A)-(B)
	Operating Revenues	1,630.0	1,708.7	(78.7)
Consol	Operating (Loss) Income	(170.0)	114.6	(284.6)
Consolidated	Ordinary (Loss) Income	(200.0)	80.2	(280.2)
	Net (Loss) Income	(250.0)	(33.7)	(216.2)
N	Operating Revenues	1,450.0	1,551.5	(101.5)
on-con	Operating (Loss) Income	(175.0)	96.9	(271.9)
Non-consolidated	Ordinary (Loss) Income	(200.0)	62.8	(262.8)
be	Net (Loss) Income	(240.0)	(33.1)	(206.8)





			Projection for FY2011 (A)	Results of FY2010 (B)	Comparison (A)-(B)
	Electric	Power Sales (billion kWh)	Approx.74.1	82.7	Approx.(8.6)
ĭ.		Residential (billion kWh)	Approx.24.2	26.3	Approx.(2.1)
Major Factors		Commercial (billion kWh)	Approx.49.9	56.4	Approx.(6.5)
ctors	Crude (Oil CIF Price (\$ / bbl)	Approx.112	84.2	Approx.27.8
	Exchang	ge Rate (¥ / \$)	Approx.79	86	Approx.(7)
	Hydro I	Power Flow Rate (%)	Approx.100	102.2	Approx. (2.2)

		Projection for Y2011 (A)	Results of FY2010 (B)	Comparison (A)-(B)
Sensit Major	Crude Oil CIF Price (per\$1 / bbl)	Approx.3.3	2.0	Approx.1.3
	Exchange Rate (per¥1 / \$)	Approx.5.8	2.8	Approx.3.0
ivity to Factors	Hydro Power Flow Rate (%)	Approx.1.0	0.7	Approx.0.3



The Great East Japan Earthquake ~Current Situation and our efforts~



Recovery conditions of Affected Thermal Power Stations (1)

■ Thermal Power Stations Resumed Operation

	Unit	Output • Fuel	Recovery Situation	Resumption of operation (test)	Last Prediction
Shin-Sendai Station	No.1	350MW • Heavy oil	according to plan	Dec.11 2011	In Dec. 2011
Sendai Station	No.4	446MW •Gas	Acceleration of a schedule	Dec.20 2011	In Mar.2012
Soma Kyodo Power	No.1	1,000MW •Coal ※	according to plan	Dec.27 2011 (Aim to restore fully at summer in 2012)	In Jan.2012
(Shinchi Station)	No.2	1,000MW •Coal ※	according to plan	Dec.19 2011 (Aim to restore fully at summer in 2012)	In Dec. 2011
Joban Joint Power (Nakoso Station)	No.7	250MW •Coal ※	according to plan	Dec.12 2011	In Dec. 2011

[※]Half of power is made available to Tohoku Electric Power Company.



Recovery conditions of Affected Thermal Power Stations (2)

■ Thermal Power Stations under Work to Resumption

	Unit	Output•Fuel	Recovery Situation	Prospect of Resumption	
Hanamachi Station	No.1	1,000MW • Coal	During	Restore by the summer of 2013 (Aim to further acceleration of schedule)	
Haramachi Station	No.2	1,000MW • Coal	recovery efforts		
Joban Joint Power (Nakoso Station)	No.6	175MW• Heavy Oil ※	Under Periodic Inspection	Restore by the summer of 2012	

※Half of power is made available to Tohoku Electric Power Company.

New work and Decommission plant

	Unit	Output•Fuel	Situation	
	No.2	600MW •Gas	Decommission on Oct.31 2011	
Shin-Sendai Station	No.3 series	980MW•Gas	Start to Construct from Nov.30 2011 (It will start half amount of commercial operation in 2016 and 2017.)	



Current Situation of Power Stations

2 Noshiro Thermal					
Situation	Unit	Output	Fuel		
In Operation	No.1	600 MW	C1		
	No.2	600 MW	Coal		

3 Akita Thermal					
Situation	Unit	Output	Fuel		
In Operation	No.2	350 MW			
	No.3	350 MW	Heavy oil, Crude oil		
	No.4	600 MW	Crude on		
Expected Operation in Jul.2012	No.5	333 MW	Light oil		

A Sakata Kyodo Power Unit 1 and 2					
Situiation	Power Purchased	Fuel			
In Operation	700 MW	Coal			

4 Higashi-Niigata Thermal					
Situation	Unit	Output	Fuel		
	No.1	600 MW			
	No.2	600 MW			
In Operation	No.3 series	1,210 MW	Gas		
	No.4 series	1,700 MW	Gas		
	Minato No.1	350 MW			
	Minato No.2	350 MW			
In Operation	Minato No.3 series	53.8 MW	Light oil		
Expected Operation in Jul.2012	No.5	339 MW	Gas		

5 Niigata Thermal					
Situation	Unit Output Fuel				
I O	No.4	250 MW	C		
In Operation	No.5 series	109 MW	Gas		
In Operation	No.6	34 MW	Gas		

1 Hachinohe Thermal				
Situation	Unit	Output	Fuel	
In Operation	No.3	250 MW	Heavy oil, Crude oil	
Expected Operation in Jul.2012	No.5*	274 MW	Light oil	
In Operation	Solar	1.5 MW		

*We will convert Unit 5 to con	nbined-cycle system as a
permanent power supply.	
(Output:approx.420MW)	
	a

	1
Urgent installation of generation facilities	3
54	A 76 b

8 Haramachi Thermal				
Situation	Unit	Output	Fuel	
Expected Resumption	No.1	1,000 MW	Coal	
by summer of 2013	No.2	1,000 MW	Coal	

a Higashidori Nuclear			
Situation	Unit	Output	
Under regular inspection	No.1	1,100 MW	

b Onagawa Nuclear		
Situation	Unit	Output
Under regular inspection	No.1	524 MW
	No.2	825 MW
	No.3	825 MW

Thermal Power Stations Resumed Operation

6 Sendai Thermal			
Situation	Unit	Output	Fuel
In Operation	No.4	446 MW	Gas

7 Shin-Sendai Thermal			
Situation	Unit	Output	Fuel
In Operation	No.1	350 MW	Heavy Oil

B Soma Kyodo Power (Shinchi) Unit 1 and 2				
Situation	Power Purchased Fuel			
In Operation	1,000 MW	Coal		

XExpected to restore fully at summer in 2012

G Joban Joint Power (Nakoso) Unit 7, 8 and 9			
Situation	Power Purchased	Fuel	
In Operation	725 MW	Coal	

X Unit 6 (87.5 MW power purchased) is expected to resume operation by summer in 2012



Recovery of Shin-Sendai Station unit No.1

Test Resumption in Dec.11. 2011 Resumption in Dec.27. 2011



Shin-Sendai station unit No.1 (Dec.2011)

Tests for Resumption







Recovery of Sendai Station unit No.4

Test Resumption in Dec.20 2011 Plan to Resumption in Feb. 2012



Sendai Station unit No.4 (Dec.2011)

Turbine building 1F Air presser



Immediately after the Earthquake



Present situation (Dec.2011)

Turbine building 1F Entrance



Immediately after the Earthquake



Present situation (Dec.2011)



Current Condition of the Industrial Demand in a Stricken Area

Production Restoration of the Main Disaster Factories

Sector	Customer	Place (pref.)	Current Condition
Food	Asahi Breweries (Fukushima Plant)	Fukushima	Resumption of Shipment (since Dec.2011)
Products	Kirin Brewery (Sendai Plant)	Miyagi	Resumption of Shipment (since Nov.2011)
Paper/Pulp	Mitsubishi Paper Mills (Hachinohe Plant)	Aomori	Operation of products have recovered at the level before the Earthquake in Nov.2011.
Ceramics	Taiheiyo Cement (Ofunato Plant)	Iwate	Resumption of Shipment (since Dec.2011)
Steel	Ito Steel (Ishinomaki Plant)	Miyagi	Operation of products have recovered at the level before the Earthquake in Dec.2011.

New Extensions of Factories

Sector	Customer	Place (pref.)	Start of Operation	Mainly Product
	TOYOTA MOTOR TOHOKU CORPORATION	Miyagi	the End of 2012	Engine assembly
	Aisin Takaoka Co., Ltd.	Miyagi	the Spring of 2012	Brake parts
	Toyotetsu Tohoku K.K.	Miyagi	Dec. 2011	Press body parts
Machinery	DENSO HIGASHI NIHON CORPORATION	Fukushima	Oct. 2011	Car air conditioner
	Tokyo Electron Limited	Miyagi	Oct. 2011	Semiconductor making equipment
	Tungaloy Corporation	Fukushima	Nov. 2011	Cemented carbide tools



Current Condition Surrounding Safety at Nuclear Power Stations

Onagawa Nuclear Power Station

- Detailed assessments are underway regarding the "Analysis and assessment of seismic data records obtained during the 2011 off the Pacific coast of Tohoku Earthquake, etc. and impact assessments of critical facilities requiring seismic safety" submitted to the relevant Government authorities on July 28, 2011.
 - O Examine if the major facilities requiring seismic safety can securely maintain their specific functions even if any parts undergo deformation due to seismic motion. Currently underway is an integrity assessment to detect if any pieces of equipment of not only the major but the other seismic safety critical facilities may undergo deformation during seismic motion and the like.
 - O Analyses are also being continued on some elements which exceeded the design basis earthquake ground motion Ss to enhance simulation analysis of earthquake ground motion.
- We have implemented second-level assessment for stress test since Oct. 27, 2011.
- Construction of coastal levees was begun on Dec. 1, 2011.(Expected completion in April 2012)

Higashidori Nuclear Power Station

- "Safety assessment of the nuclear power facilities when hit by earthquake ground motion and tsunami waves in light of the knowledge gathered from the 2011 off the Pacific coast of Tohoku Earthquake is underway for scheduled submission by March 2012.
- O "Assessments of earthquake ground motion and tsunami" and "Fault activity assessment in our concerned areas" are proceeding.
- We submitted the results of the first-level assessment for stress test on Dec. 27, 2011 and have been implementing second- level assessment activities since Oct. 27, 2011.
 - [Outline of the results of first-level assessment]
- O A sufficient safety margin was confirmed with respect to the safety critical facilities and equipment against events that might occur beyond the assumed design basis.
- O There were improvements achieved concerning the safety margin as well as multiple and diverse safety features on the critical facilities at our plant thanks to our safety measures taken immediately after the accidents which crippled the TEPCO's Fukushima No.1 Nuclear Power Plant.



Efforts to Restructure Revenue Base, and Our Goal

■ Early Reconstruction of Revenue Base by thorough cost reduction

We are going to carefully select overhead expenses and investments, and thus drastically reexamine the cost structure securing both safety and stable energy supply.

Execution of our Mission

Results in FY2011

(Seeking further efficiency compared to the target at the 2nd quarter report)

- **♦**Cost Reduction (compared to the pre-quake level):
 - ·Capital expenditure: ¥ 98 billion
 - Maintenance: ¥ 61 billionOverhead costs: ¥ 29 billion

*Except for the post-earthquake restoration cost

- Early recovery of both supply capability and equipment to reconstruct the local area
- Securing of safety and security in nuclear power generation

Mutual prosperity with local communities

- Strengthening efforts to improve energy use efficiency for our customers
- Reconstruction support from energy service side
 Accurate response to changes of energy utilization and form of supply
- Further strengthening the bonds with local communities taking into account the earthquake etc.

New Challenges

Expansion of utilization of renewable energy and next generation energy systems (Our goal is to expand capacity of wind power interconnection up to approx.2000MW around FY2020.)

To Realize the Corporate Slogan "Pioneering the future with local communities"

(Note)

This presentation solely constitutes reference material for the purpose of providing the readers with relevant information to evaluate our company.

The information contains forward-looking statements based on assumptions and projections about the future with regard to our company. As such, the readers are kindly asked to refrain from making judgment by depending solely on this information.

The forward-looking statements inherently involve a degree of risks and uncertainties. Consequently, these risks and uncertainties could cause the actual results and performance to differ from the assumed or projected status of the company.

Tohoku Electric Power Co., Inc. hereby disclaim any responsibility or liability in relation to consequences resulting from decisions made by investors.