## Tohoku Electric Power Co., Inc. **Unaudited Quarterly Financial Report** (First Quarter FY 2004)

Information below is an English translation from the "Unaudited Quarterly Financial Report" for the three months ended June 30, 2004, which has been filed with the Tokyo Stock Exchange, Inc. and Osaka Securities Exchange Co., Ltd. for public inspection.

1. Business Results for First Quarter Period in FY 2004 (Three months ended June 30, 2004)

(1) Progresses of Financial Results (Consolidated basis)

|                       | Operating revenues |     | Operating income |   | Ordinary income |   | Net income      |   |
|-----------------------|--------------------|-----|------------------|---|-----------------|---|-----------------|---|
|                       | Millions of yen    | %   | Millions of yen  | % | Millions of yen | % | Millions of yen | % |
| First Quarter FY 2004 | 371,058            | 2.3 | 60,189           | - | 48,174          | - | 31,054          | - |
| First Quarter FY 2003 | 362,613            | -   | -                | - | ·               | - | -               | - |
| (Reference) FY 2003   | 1,562,752          |     | 178,962          |   | 110,427         |   | 51,079          |   |

|                       | Net income per share | Diluted net income per share |
|-----------------------|----------------------|------------------------------|
|                       | Yen                  | Yen                          |
| First Quarter FY 2004 | 62.18                | -                            |
| First Quarter FY 2003 | -                    | -                            |
| (Reference) FY 2003   | 101.44               | -                            |

<sup>(</sup>Note) FY 2003 first quarter results or year-on-year comparisons (except for operating revenues) are unavailable due to the fact that quarterly disclosure has only started from the current fiscal year.

#### [Results and related factors at the end of the first quarter] (Consolidated basis)

Electric power sales, our dominant revenue source, were up 2.7% to 18,170 million kWh at the end of the first quarter (for the period from April 1 to June 30, 2004) when compared to the same period last year. To be specific, residential lighting demand rose 3.0% to 5,428 million kWh due to a growing number of "All-Electric" housing, in addition to a technical increment where accounts increased under a billing schedule for the period. Non-residential demand grew 2.5% to 12,742 million kWh, benefiting from brisk commercial demand by newly constructed/refurbished large retail outlets and healthcare and welfare facilities, as well as their increased service hours. Industrial load also contributed to the non-residential upturn, mainly driven by digital parts manufacturing industry. Operating revenues for the first quarter rose ¥8,445 million (2.3%) to ¥371,058 million as compared to the year-ago period, reflecting the electricity sales gain, as well as revenues of newly consolidated business units. Ordinary income for the period stands at ¥48,174 million, with net income amounting to ¥31,054 million.

#### [Electric Power Sales] (Millions of kWh, %)

|                           | First Quarter FY 2004 (A) | First Quarter FY 2003 (B) | (A) / (B) |
|---------------------------|---------------------------|---------------------------|-----------|
| Residential               | 5,428                     | 5,271                     | 103.0     |
| Commercial and Industrial | 12,742                    | 12,426                    | 102.5     |
| Total                     | 18,170                    | 17,697                    | 102.7     |

<sup>(</sup>Note) Commercial and Industrial included with deregulated segment.

(2) Changes in Financial Positions (Consolidated basis)

| (2) Changes in Financial Fositions (Consolitated basis) |                 |                      |                            |                      |  |  |
|---|-----------------|----------------------|----------------------------|----------------------|--|--|
|   | Total assets    | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity |  |  |
|   | 1 otal assets   | Shareholders equity  | to total assets            | per share            |  |  |
|   | Millions of yen | Millions of yen      | %                          | Yen                  |  |  |
| First Quarter FY 2004                                   |                 |                      |                            |                      |  |  |
| (As of June 30, 2004)                                   | 4,162,053       | 918,502              | 22.1                       | 1,839.19             |  |  |
| First Quarter FY 2003                                   |                 |                      |                            |                      |  |  |
| (As of June 30, 2003)                                   | -               | -                    | -                          | -                    |  |  |
| (Reference) FY 2003                                     |                 |                      |                            |                      |  |  |
| (As of March 31, 2004)                                  | 4,095,444       | 870,852              | 21.3                       | 1,743.22             |  |  |

<sup>(</sup>Note) FY 2003 first quarter results are unavailable due to the fact that quarterly disclosure has only started from the current fiscal year.

### 2. Business Results Forecast for Consolidated FY 2004 (Year ended March 31, 2005)

|                 | Operating revenues | Ordinary income | Net income      |
|-----------------|--------------------|-----------------|-----------------|
|                 | Millions of yen    | Millions of yen | Millions of yen |
| Interim FY 2004 | 765,000            | 76,000          | 48,000          |
| FY 2004         | 1,570,000          | 114,000         | 70,000          |

## **QUARTERLY CONSOLIDATED BALANCE SHEETS (Unaudited)**

First Quarter FY 2004 (As of June 30, 2004) and FY 2003 (As of March 31, 2004)

Assets (Millions of yen)

|                       |  | (Millions of yen)   |
|-----------------------|--|---|
| First Quarter FY 2004 | (Reference) FY 2003  | Increase (decrease)   |
| (As of June 30, 2004) | (As of March 31, 2004)   | increase (aecrease)   |
| 3,868,821             | 3,809,632  | 59,189  |
| 2,644,889             | 2,701,316  | (56,426)  |
| 200,488               | 199,135  | 1,352   |
| 434,029               | 434,593  | (563)   |
| 308,329               | 318,887  | (10,558)  |
| 672,660               | 683,526  | (10,865)  |
| 286,799               | 290,078  | (3,278)   |
| 584,004               | 607,760  | (23,755)  |
| 152,413               | 161,013  | (8,600)   |
| 6,163                 | 6,320  | (156)   |
| 294,126               | 200,290  | 93,835  |
| 4 6 7 7 7 7           |  | 20.252  |
|                       |  | 20,353  |
| 467,735               | 447,381  | 20,353  |
| 131,728               | 131,898  | (170)   |
| 131,728               | 131,898  | (170)   |
| 330,341               | 328,744  | 1,597   |
| 76,590                | 73,186   | 3,403   |
| 157,502               | 136,962  | 20,539  |
| 1,543                 | 1,543  | -   |
| 96,196                | 118,423  | (22,227)  |
| (1,490)               | (1,371)  | (118)   |
| 293,109               | 285,686  | 7,423   |
| 89,604                | 87,083   | 2,521   |
| 94,927                | 105,667  | (10,739)  |
| 15,438                | 12,481   | 2,957   |
| 94,384                | 81,696   | 12,687  |
| (1,245)               | (1,241)  | (3)   |
| 121                   | 125  | (4)   |
| 121                   | 125  | (4)   |
| 4,162,053             | 4,095,444  | 66,608  |
|                       | (As of June 30, 2004)  3,868,821  2,644,889  200,488  434,029  308,329  672,660  286,799  584,004  152,413  6,163  294,126  467,735  467,735  431,728  131,728  131,728  131,728  131,728  294,126  (1,490)  293,109  89,604  94,927  15,438  94,384  (1,245)  121 | 2,644,889         2,701,316           200,488         199,135           434,029         434,593           308,329         318,887           672,660         683,526           286,799         290,078           584,004         607,760           152,413         161,013           6,163         6,320           294,126         200,290           467,735         447,381           467,735         447,381           131,728         131,898           131,728         131,898           131,728         131,898           131,728         131,898           131,728         131,898           131,728         131,898           131,728         131,898           131,728         131,898           131,898         131,898           131,728         131,898           131,898         131,898           131,898         131,898           157,502         136,962           1,543         1,543           96,196         118,423           (1,490)         (1,371)           293,109         285,686           89,604         87, |

Liabilities, minority interests and shareholders' equity

(Millions of yen)

| Liabilities, minority interests and snareholders equity       |                       |                        |                     |  |  |
|---|-----------------------|------------------------|---------------------|--|--|
| Itama   | First Quarter FY 2004 | (Reference) FY 2003    | I                   |  |  |
| Item  | (As of June 30, 2004) | (As of March 31, 2004) | Increase (decrease) |  |  |
| Fixed liabilities:  | 2,627,149             | 2,615,868              | 11,281              |  |  |
| Bonds   | 1,213,000             | 1,204,500              | 8,500               |  |  |
| Long-term loans   | 751,712               | <i>759,468</i>         | (7,756)             |  |  |
| Accrued retirement benefits                                   | 247,860               | 242,585                | 5,275               |  |  |
| Reserve for reprocessing irradiated nuclear fuel              | 95,452                | 92,822                 | 2,629               |  |  |
| Reserve for decommissioning nuclear power units               | 31,067                | 30,316                 | 751                 |  |  |
| Deferred income taxes   | 737                   | 703                    | 34                  |  |  |
| Other   | 287,319               | 285,472                | 1,846               |  |  |
| Current liabilities:  | 562,250               | 561,023                | 1,227               |  |  |
| Current portion of fixed liabilities                          | 219,105               | 189,337                | 29,767              |  |  |
| Short-term borrowings   | 49,879                | 66,156                 | (16,276)            |  |  |
| Notes and accounts payable                                    | 76,013                | 70,371                 | 5,642               |  |  |
| Accrued taxes   | 32,753                | 38,384                 | (5,631)             |  |  |
| Deferred income taxes   | 1,384                 | 1,384                  | -                   |  |  |
| Other   | 183,114               | 195,389                | (12,274)            |  |  |
| Reserves:   | 11,365                | 10,441                 | 924                 |  |  |
| Reserve for fluctuation in water levels                       | 11,365                | 10,441                 | 924                 |  |  |
| Total liabilities   | 3,200,766             | 3,187,332              | 13,433              |  |  |
| Minority interests in consolidated subsidiaries               | 42,784                | 37,259                 | 5,525               |  |  |
| Common stock  | 251,441               | 251,441                | -                   |  |  |
| Capital surplus   | 26,655                | 26,655                 | _                   |  |  |
| Retained earnings   | 635,965               | 589,903                | 46,062              |  |  |
| Revaluation adjustments                                       | (1,064)               | (1,064)                | -                   |  |  |
| Net unrealized holding gain on securities                     | 11,535                | 9,986                  | 1,549               |  |  |
| Foreign currency translation adjustments                      | 80                    | _                      | 80                  |  |  |
| Treasury stock, at cost                                       | (6,111)               | (6,070)                | (41)                |  |  |
| Total shareholders' equity                                    | 918,502               | 870,852                | 47,650              |  |  |
| - · · · · · · · · · · · · · · · · · · ·                       | , , , , ,             |                        | ,                   |  |  |
| Total liabilities, minority interests and shareholders' equit | 4,162,053             | 4,095,444              | 66,608              |  |  |

# **QUARTERLY CONSOLIDATED STATEMENTS OF INCOME (Unaudited)**First Quarter FY 2004 (Three months ended June 30, 2004) and FY 2003 (Year ended March 31, 2004)

**Expenses Revenues** 

| Expenses                           |   |                                 | Revenues                        |                                       |                                |
|------------------------------------|---|---------------------------------|---------------------------------|---------------------------------------|--------------------------------|
| Item                               | First Quarter FY 2004                   | (Reference) FY 2003             | Item                            | First Quarter FY 2004                 | (Reference) FY 2003            |
| Item                               | (Three months ended<br>June 30, 2004)   | ded (Year ended March 31, 2004) |                                 | (Three months ended<br>June 30, 2004) | (Year ended<br>March 31, 2004) |
| Operating expenses:                | 310,868                                 | 1,383,790                       | Operating revenues:             | 371,058                               | 1,562,752                      |
| Electric power                     | 286,489                                 | 1,265,658                       | Electric power                  | 347,174                               | 1,438,675                      |
| Other                              | 24,379                                  | 118,131                         | Other                           | 23,883                                | 124,077                        |
|                                    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ŕ                               |                                 |                                       | ,                              |
| Operating income                   | 60,189                                  | 178,962                         |                                 |                                       |                                |
| Other expenses:                    | 13,648                                  | 75,227                          | Other revenues:                 | 1,633                                 | 6,692                          |
| Interest expense                   | 12,860                                  | 69,823                          | Dividends received              | 440                                   | 465                            |
| Other                              | 788                                     | 5,404                           | Interest received               | 8                                     | 228                            |
|                                    |   |                                 | Gain from sales of fixed assets | 114                                   | 335                            |
|                                    |   |                                 | Amortization of consolidation   |                                       |                                |
|                                    |   |                                 | adjustment accounts             | 461                                   | 1,480                          |
|                                    |   |                                 | Other                           | 608                                   | 4,182                          |
|                                    |   |                                 |                                 | 000                                   | .,                             |
|                                    |   |                                 |                                 |                                       |                                |
| Total amount of expenses           | 324,517                                 | 1,459,017                       | Total amount of revenues        | 372,691                               | 1,569,444                      |
|                                    | 5 - 1,5 - 1                             |                                 |                                 | ,                                     | , , ,                          |
| Income before special item, income |   |                                 |                                 |                                       |                                |
| taxes and minority interests       | 48,174                                  | 110,427                         |                                 |                                       |                                |
| Special item:                      |   |                                 |                                 |                                       |                                |
| Provision for (reversal of)        |   |                                 |                                 |                                       |                                |
| reserve for fluctuation in         |   |                                 |                                 |                                       |                                |
| water levels:                      | 924                                     | 3,634                           |                                 |                                       |                                |
| Provision for reserve for          |   |                                 |                                 |                                       |                                |
| fluctuation in water levels        | 924                                     | 3,634                           |                                 |                                       |                                |
|                                    |   |                                 |                                 |                                       |                                |
| Extraordinary loss:                | -                                       | 23,073                          |                                 |                                       |                                |
| Loss on discontinuance of          |   |                                 |                                 |                                       |                                |
| power plant construction           | -                                       | 23,073                          |                                 |                                       |                                |
|                                    |   |                                 |                                 |                                       |                                |
| Income before income taxes         |   |                                 |                                 |                                       |                                |
| and minority interests             | 47,249                                  | 83,719                          |                                 |                                       |                                |
| Current income taxes               | 15 AFA                                  | 35,833                          |                                 |                                       |                                |
| Current income taxes               | 15,454                                  | 33,833                          | 1                               |                                       |                                |
| Deferred income taxes              | 1,044                                   | (4,554)                         |                                 |                                       |                                |
| Minority interests in earnings     | 1,044                                   | (1,004)                         | 1                               |                                       |                                |
| of consolidated subsidiaries       | _                                       | 1,361                           |                                 |                                       |                                |
| Minority interests in losses       |   | _,                              | 1                               |                                       |                                |
| of consolidated subsidiaries       | 303                                     | _                               |                                 |                                       |                                |
|                                    | 2.00                                    |                                 | 1                               |                                       |                                |
| Net income                         | 31,054                                  | 51,079                          |                                 |                                       |                                |
|                                    |   |                                 |                                 |                                       |                                |

## (Note)

This report solely constitutes reference material for the purpose of providing the readers with relevant information to evaluate our company.

The information contains forward-looking statements based on assumptions and projections about the future with regard to our company. As such, the readers are kindly asked to refrain from making judgment by depending solely on this information.

The forward-looking statements inherently involve a degree of risks and uncertainties. Consequently, these risks and uncertainties could cause the actual results and performance to differ from the assumed or projected status of the company.

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